

GERMAN-KOSOVAR ECONOMIC FORUM

July 05 - 07, 2022

Pristina, Kosovo

AGENDA



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July 05 – 07, 2022 Pristina. Kosovo

German-Kosovar Business Association (Kosovarisch-Deutsche The Wirtschaftsvereinigung- KDWV) is organising with the support of the German Eastern Business Association (Ost-Ausschuss der Deutschen Wirtschaft) and the Government of the Republic of Kosovo the first "German-Kosovar Economic Forum" from 5-7 July 2022, in Pristina.

Participation at the Forum is free of charge, and includes: 3-day program including transfer, lunch, and dinner.

Who can participate? Representatives of German

companies

What is not included? Flight and accommodation



Register here: Registration

Tuesday 05 07 2022

Tuesday, 05.07.2022		
	18:00 – 18:30	Briefing
EVENING PROGRAM		Briefing with the German Ambassador Jörn Rohde and the Executive Director of the German -Kosovar Business Association (KDWV), Nora Hasani
		Language: German Cocation: Hotel Emerald, Strauss Banquet Room Pristina
	19:00 – 21:00	Official Opening Ceremony of the German-Kosovar Economic Forum
		Opening remarks: Kosovar Government (Prime Minister Kurti), German Embassy Pristina (Ambassador Rohde), OstAusschuss der Deutschen Wirtschaft, German -Kosovar Business Association (KDWV)
		Networking with Kosovar Government officials and member companies of the German -Kosovar Business Association (KDWV)
		Language: English (Translation in: German and Albanian)
ш		Location: Hotel Emerald, Strauss Banquet Room Pristina





Wednesday, 06.07.2022		
M equired)	5:40 – 7:30	Option 1: Morning Run accompanied by KTRA - Kosovo Trail and Running Association www.ktra-ks.com P Location: Germia National Park Pristina
MORNING PROGRAM (pre-registration is required)	6:30- 7:30	Option 2: Hatha Yoga & Meditation with Dodona Gashi, Studio: Yoga with Dodona https://yogadodona.com/ Language: English Oution: Hotel Sirius Rooftop Terrace Pristina
	8:30 – 9:00	Registration for the Economic Forum
REGISTRATION AND OPENING REMARKS	9:00 – 9:30	Opening remarks Besnik Bislimi, Deputy Prime Minister of the Republic of Kosovo Nora Hasani, Executive Director, German -Kosovar Business Association (KDWV) Ricardo Giucci, German Economic Team (GET) Language: German (Translation in: English and Albanian) Opening remarks

PARALLEL PROGRAMS (please choose one option)

PROGRAM I: Outsourcing in Kosovo: Chances and possibilities

Keywords: ICT, BPO, Creative Industry

PROGRAM II: Nearshoring: Investment and Cooperation Opportunities Keywords: Investment, Supply, Procurement, Production

PROGRAM III: The future is green: Investment potential in renewables Keywords: Green Deal, Renewable Energy





9:40- 10:00 | Keynote Speech

Ricardo Giucci, German Economic Team (GET)

10:00-10:20 Inspirational Talk: "A German Decacorn in Kosovo"

Bardh Lohaj, Celonis

10:20 – 11:15 **Panel Discussion I**

"Outsourcing in Kosovo: Potential, Cost, and Quality"

The ICT sector in Kosovo is one of the most developed and most promising sectors for generating economic growth. A considerable number of ICT companies are working for the international market. 91.18% of the IT companies operating from Kosovo export their services/products to international markets. The export of services has reached the value of approx. 2 billion Euros, in 2021. This panel, consisting of foreign and local entrepreneurs, will focus on the benefits, costs and quality of services that are being outsourced to Kosovo, and exported to the EU and US markets.

Language: English (Translation in: German and Albanian)

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Location: Hotel Sirius, Conference Room Andromeda | Pristina

11:15 – 11:45 Coffee Break and Networking

11:45 – 12:45 **Pane**

Panel Discussion II

"Leading Creativity into Global Stage: Kosovo's potentials"

In Kosovo is the conviction that knowledge and creativity should be equal partners in the formation of our youth, supporting them to become creative, active citizens. Kosovo is moving toward private-sector-led growth with access to our creative industry which continues to highlight Kosovo's presence internationally, in film, music, design, video games and video production. This panel will address Kosovo's success and potential in creative industry.

Language: German and English (Translation in: English/German and Albanian)

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Location: Hotel Sirius, Conference Room Andromeda | Pristina

Program 1: Outsourcing in Kosovo (ICT, BPO and Creative Industry) 09:40 – 11:15



9:40-10:00 | Keynote Speech

Björn Vogler, German Economic Team (GET)

10:00-10:20 Inspirational Talk: "KIVO- the Dutch-Kosovar success story"

Visar Ramajli, KIVO

10:20 – 11:15 **Panel Discussion I**

"Nearshoring and Reshoring as long-term solutions to supply bottlenecks"

The disruptions brought by the COVID-19 pandemic have made companies think about increasing the resilience of their production through supply diversification, shorter supply chains, geographically closer locations, more production at home, and increased inventories. Terms like 'reshoring', and 'near-shoring', are on the rise, in media and academia, reflecting the current trend among multinational companies, of reconsidering their supply chains.

In this panel, it will be discussed about the successful companies that invested in Kosovo as an answer to supply bottlenecks and how these solutions can be further utilized.

Language: German and English (Translation in: English/German and Albanian)

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Location: Hotel Sirius, Conference Room Ariga | Pristina

11:15 – 11:45 Coffee Break and Networking

11:45 – 12:45 **Panel Discussion II**

"Kosovo's youth: The main driver of economic development"

Kosovo is the youngest country, with the youngest population: 70% are under 35 years old. It has the demographic make-up that every country dreams of. Youth in Kosovo plays a crucial role in driving economic growth and social prosperity. Through the Stabilization and Association Agreement, Kosovo offers free access to the EU market, and with the available workforce and talent, engineering excellence as well as competitive operating costs the young country is becoming attractive for foreign investors. This panel will be discussing the opportunities and challenges of youth employment in Kosovo.

Language: German and English (Translation in: English/German and Albanian)

Location: Hotel Sirius, Conference Room Ariga | Pristina



	9:40-10:00	Keynote Speech Rouven Stubbe, German Economic Team (GET)
Program 3: The future is green: Investment potential in renewables 09:40 – 11:15	10:00-10:20	Inspirational Talk "The road to building Kosovo's biggest wind farm" Ilir Grapci, SOWI Kosova
	10:20 – 11:15	Panel Discussion I How to invest in renewables in Kosovo: A step by step guide
		The Kosovar government is in the process of realigning its energy policy among others through Strategy on Energy 2022-2031, in view of the enormous potential for solar and wind power plants. Thus, Kosovo has focused on attracting investors in the renewable energy sector to invest in line with the new reforms that the Green Agenda brings to all Western Balkans countries. The panel will be discussing investment opportunities for the green future of Kosovo, and inform potential investors on the processes of how to invest in the energy sector in Kosovo. Language: German and English (Translation in: English/German and Albanian)
	11:15 – 11:45	Location: Hotel Sirius, Conference Room Cassiopeia Pristina Coffee Break and Networking
	11:45 – 12:45	Round table with the Minister of Economy, Artanë Rizvanolli
		In this session the participants will have the chance to discuss with Minister Rizvanolli on Kosovo's Energy Strategy, the regulatory framework, and specific projects that the Ministry of Economy is undertaking in the energy sector, with the emphasis on investment opportunities.
Program 3: ⁻ 09:40 – 11:15		Language: English (Translation in: English/German and Albanian) Conference Room Cassiopeia Pristina

12:45 – 14:00 Lunch and Networking (all three groups)

13:00 - 15:00 Info-Booths (parallel to lunch)

Participants have the chance to meet representatives of: Kosovo Customs, Tax Administration, Kosovo Investment and Enterprise Support Agency (KIESA), German -





Kosovar Business Association (KDWV), GIZ, Sectorial associations (ICT, metal, wood processing), Kosovo Chamber of Commerce, German Business Scholarship Program, Innovation Centre Kosovo, Kosovo Property Comparison and Verification Agency and Kosovo Employment Agency.

14:45-15:45	Funding opportunities in Kosovo This panel aims inform about local and international funding and co-funding programs for foreign investors and SMEs. Language: German and English (Translation in: English/German and Albanian) Location: Hotel Sirius, Conference Room Andromedal Pristina
16:30- 18:00 18:00 – 20:00	Joint walk from Hotel Sirius to the city centre Guided tour in Pristina, accompanied by the Mayor of Prishtina, Përparim Rama Reception at the National Museum of Kosovo (incl. wine tasting, fashion show and traditional food) Language: English Location: Kosovo National Museum Pristina
	16:30- 18:00 18:00 –





Thursday, 07.07.2022

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⊼ equired)	5:40 – 7:30	Option 1: Morning Run accompanied by KTRA - Kosovo Trail and Running Association www.ktra-ks.com Park Pristina
MORNING PROGRAM (pre-registration is required)	6:30- 7:30	Option 2: Hatha Yoga & Meditation with Dodona Gashi, Studio: Yoga with Dodona https://yogadodona.com/ Language: English Occation: Hotel Sirius Rooftop Terrace Pristina
	7:45 -8:45	Business Breakfast 1: Labour Market and Labour Law in Kosovo
	7:45 -8:45	Business Breakfast 2: Breakfast with the Kosovar Minister of Industry, Entrepreneurship and Trade, Rozeta Hajdari
red)	7:45 -8:45	Business Breakfast 3: Engineering Process Outsourcing: Cooperation Opportunities
	7:45 -8:45	Business Breakfast 4: Breakfast with the Kosovar Foreign Minister, Donika Gërvalla-Schwarz
MORNING SPECIALS Business Breakfasts (pre-registration is requi		Language: English and German Cocation: Hotel Sirius, Restaurant Hera 8 th floor Pristina





PARALLEL PROGRAMS (please choose one option)

PROGRAM I: Joint Company Visits

Keywords: ICT, BPO, Creative Industry

PROGRAM II: Joint Company Visits

Keywords: Investment, Supply, Procurement, Production

PROGRAM III: Joint Company Visits Keywords: Renewables

	8:45	Departure from Hotel Sirius (transfer by bus)
	9:15 – 10:15	Starlabs / Digital School, Pristina
CT, BPO and	10:30 – 11:30	www.starlabs.dev MetDaan, Pristina www.metdaan.com
BUS 1 / Program 1: ICT, BPO Creative Industry 08:45 – 20:00	12:00 – 14:00	KosovaTech - OneFor, FinTech (incl. lunch), Pristina www.onefor.com
BUS1/ Creativ 08:45-		*Departure to Prizren to the ITP (Innovation and Training Park)
	8:45	Departure from Hotel Sirius (transfer by bus)
BUS 2 / Program 2: Nearshoring 08:45 – 20:00	10:30 – 11:30	Ventius, Gjakova www.ventiusinternational.com Ventius is the third largest production of mattresses and pillows
2: Ne	11:45 – 13:00	Lunch with the Mayor of Gjakova, Ardian Gjini
gram 5	14:30 – 15:15	Hazrolli Group
S 2 / Progr 45 – 20:00	15:30 – 16:30	Graniti Furniture www.graniti-ks.com
BUS 2 08:45		*Departure to Prizren to the ITP (Innovation and Training Park)





	8:45	Departure from Hotel Sirius (transfer by bus)
	10:00-11:00	Visit of the wind farm in Bajgora/ Mitrovica SOWI Kosova
ples	11:30 – 12:30	Lunch with the Mayor of Mitrovica, Bedri Hamza
3: Renewables 5 – 20:00	13:30 – 14:30	Jaha Solar https://www.jahasolar.com/
BUS 3:		*Departure to Prizren to the ITP (Innovation and Training Park)

17:00 – 20:00 **Joint visit of the Innovation and Training Park in Prizren** (https://itp-prizren.com/about/), followed by a guided city tour in the old town with the Mayor of Prizren, Shaqir Totaj.

The Innovation and Training Park (ITP) Prizren is a German-Kosovar business park located in the Eastern suburb of the city of Prizren. The area of 40 hectares offers a networking atmosphere which builds on collaboration and shared resources. The buildings in the area include 23 accommodation houses, administrative buildings, maintenance buildings, workshop sheds, a sports facility, recreational facilities such as cafes and a modern canteen.

The ITP Prizren intends to be a changing and boosting element in the area of ICT, agro-food and creatives industries, through the creation and management of a favourable environment and efficient services for SMEs, exploiting different kinds of innovations that can contribute to Kosovo to improve its level of development in industry and research, bringing benefits to the economy and society of the country as a whole.

Return to Pristina

AGENDA



Additional Information:

Einreisebestimmungen Kosovo Entry requirements for Kosovo	https://www.auswaertiges- amt.de/de/aussenpolitik/laender/kosovo-
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COVID-19 rules in Kosovo	No legal restrictions.
About Kosovo	Handbuch für ausländische Investoren
	A Foreign Investor's Guide to Kosovo
Hotel and Accommodation	Flight and hotel costs are not included. Payment of hotel costs will be made by participants upon check-out from the hotel.
	Hotel Sirius has a special room rate Please refer to #KDWV2022 code, when directly booking your room at the hotel.
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